# **Business Modeling:**

# from describing the actual situation to designing and implementing improvements



With time, processes are adapted to cope with the evolution of a changing environment, and practices start to differ from defined procedures.

Alignment of processes and reality becomes mandatory in order to ensure overall corporate's consistency and efficiency.

In many cases, it also allows writing specification for IT development.

# **KEY OBJECTIVES**

- ▲ To re-design and improve processes in order to
  - increase organization efficiency
  - · optimize the cost structure
- ▲ To populate the team adequately

#### **METHOD**

- ▲ Assessment of the actual situation
  - Clarify the processes objectives
  - Describe the actual processes
  - Consider customer requirements
  - Identify loss of performance + causes
- ▲ Recommendations

Based on assessment, a list of improvements is established

▲ Action Plan

Recommendations are discussed with management in order to agree on an Action Plan

▲ Implementation

Action Plan is implemented and progresses are monitored.

# LOGISTICS and DURATION

Project management

Field work, training and coaching

**Duration:** based on scope (from a few

days to a few weeks)

#### **KEY STEPS**

- ▲ Actual processes description
- ▲ Observation
- ▲ Recommendations
- ▲ Action Plan
- ▲ Results measurement

## OUTPUT

- ▲ List of processes, objectives & customers requirements
- ▲ Flow description per process
- ▲ Recommendations
- ▲ Action Plan
- ▲ Savings

### ON THE FIELD WITH

Executive Management for scope definition and at key milestones

According to phases:

- Managers and supervisors
- Staff