# Strengthen the performance of your company through the culture of management

# **People Management:**

train and coach your managers to allow them to express their real potential



We realized a survey entitled "Productivity at work" which pinpoints the extreme vulnerability of the management culture of the Companies. Managers expressed the need to be supported in their function with managerial tools.

## **KEY OBJECTIVES**

- ▲ To provide pragmatic and easy-to-use tools in ordre to manage human aspects of a team
- ▲ To set the framework of a managerial culture in an organization

#### CONTENT

- ▲ The importance to measure
- The role of the management tools
- ▲ Root cause analysis
- ▲ The base of the communication
- ▲ The three brains in the communication
- ▲ How to set an objective
- ▲ The efficient delegation process
- Monitoring the delegation
- ▲ Communicate a decision
- The congratulation process
- ▲ The conflict management
- ▲ Leading a meeting
- How to coach
- ▲ The motivated confrontation
- ▲ The appraisal meeting
- Manage your time efficiently

#### **LOGISTICS and DURATION**

Intra-Company training

**Duration:** 3 intensive days

### **METHOD**

- ▲ Exchange of experience
- ▲ Role plays
- ▲ Management of situations
- ▲ Learning by doing
- ▲ Program is designed taking due account of the managerial culture in place (SWOT)

#### **OUTPUT**

- ▲ Managerial assessment report
- ▲ Tool box to manage situations
- ▲ Course notes
- ▲ Reminder for the trainees (folder)

#### ON THE FIELD WITH

Managers and supervisors

Coordination ensured with:

- Top management
- HR Director